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Stanley Security Solutions Earns Premier Certification from Cisco Systems Certification recognizes Stanley's networking expertise

Stanley Security Solutions

Indianapolis, IN - Stanley Security Solutions, a provider of access control and integrated security solutions, announced today it has been awarded Premier Certification from Cisco Systems. The Cisco Channel Partner Program provides Stanley Security Solutions with the resource framework to develop an expertise to sell, plan, design, implement and operate Cisco networking solutions. To earn Premier certification, Stanley Security Solutions was required to meet the stringent personnel, training, customer satisfaction, specialization, and post-sales support requirements set forth by Cisco.

The program delivers technical and sales training so that certified partners can increase their ability to deliver services related to the latest Cisco technologies for maximized productivity. Cisco Premier Certified partners are recognized and rewarded for employing some of the industry's best-trained network technicians who can demonstrate their proficiency in planning, designing, implementing and supporting Cisco network solutions.

These teams of network technicians are audited annually to ensure that they consistently deliver industry-leading support and maintain the rigorous Cisco standards for network expertise and support capabilities.

As a Cisco Premier Certified Partner, Stanley Security Solutions enjoys several benefits, including access to the latest Cisco customer satisfaction tools as well as Partner Access onLine (PAL), which is used to monitor and improve customer satisfaction. Other benefits include increased access to Cisco technical support teams as well as access to password-protected Websites with real-time product and training information.

As a Premier Certified partner, Stanley Security Solutions is required to provide 8x5 technical services to their clients with a 24-hour response time for problem resolution and 24-hour on-site response capabilities. These rigorous support requirements highlight Stanley Security Solutions' commitment to supporting its strategic business network and sustainable business models.

"We are committed to creating the tools, training and programs that help drive channel partner profitability through improved productivity and return-on-invested capital," said Surinder Brar, senior director, Worldwide Channels for Cisco. "With a specialization in Wireless LAN, Stanley Security Solutions has secured the training, skills and knowledge to play a pivotal role in accelerating the adoption of Cisco technology solutions."

"Technical advances in access control, including networked-enterprise solutions and integrated IP-based Video drive the demand for high-level networking skills," said John Boyle, Cisco certified design associate for Stanley Security Solutions. "Not only is our Premier Certification a key differentiator for a firm focused on physical security but demonstrates that Stanley Security Solutions has the skill and expertise to provide turnkey security solutions, including network connectivity and infrastructure, as well as the enhanced ability to integrate leading-edge security solutions onto an existing network backbone. This comes with the assurance that capacity, network security, and network citizenship are fully considered prior to implementation."

Stanley Security Solutions, a business division of The Stanley Works, is a provider of access control and integrated security solutions for institutional, commercial and industrial businesses and organizations. With a strong emphasis on service, Stanley Security Solutions delivers a comprehensive suite of security products, software and integrated systems. Stanley Security Solutions is committed to extending its position as a leading comprehensive resource for a broad and extensive array of solutions that span the entire security spectrum.